



### **TAZZ NETWORKS STRENGTHENS MANAGEMENT TEAM**

***Former Cisco and Spring Tide Networks Executives Bring More Than 30 Years Combined Experience to Help Drive Carrier Adoption of Its Subscriber Control Platform***

**PROVIDENCE, RI** – October 27, 2003 — TAZZ™ Networks, Inc., an innovative provider of subscriber and service enablement solutions, today announced the appointments of operations and technology executives to support the company's growth objectives. Executive appointees include Ted Dolan as the chief financial officer (CFO) and Colin Kincaid as the company's vice president of engineering. Dolan is responsible for TAZZ finance and administration, including the legal, human resources, treasury and investor relations functions. Kincaid is driving technology innovations by leading the TAZZ product development team.

"We are very excited to be adding Ted and Colin to our team. They each bring extensive expertise in their respective areas, as well as a strong track record of building successful companies," said Dan Lowe, president and CEO of TAZZ Networks. "With our leadership team in place and a new round of funding secured, we're positioned to capitalize on the momentum we've already built at TAZZ and establish our Subscriber Control Platform as a market-defining product."

#### **Executive Management Appointees Join Established Leadership Team**

Dolan and Kincaid bring to TAZZ Networks more than 30 combined years of experience helping carriers deliver value-added services to their customers. The two join an established leadership team that has already spearheaded the market adoption of the TAZZ subscriber and service control solution. The management team is also responsible for securing \$10.5 million in Series B funding for the company. (See *release, TAZZ NETWORKS RAISES \$10.5 MILLION IN SECOND ROUND OF FUNDING, October 27, 2003.*)

With more than 20 years of senior finance and operations experience in high-tech companies, Ted Dolan joins TAZZ Networks from Spring Tide Networks. At Spring Tide, an innovator in the IP service switch market, Dolan built and managed the finance, human resources, legal, information systems and facilities organizations. Dolan led the company from inception through multiple rounds of financing, ultimately leading to its merger with Lucent Technologies. Prior to Spring Tide, he was with Shiva Corporation as vice president and treasurer, responsible for all financial planning and treasury matters over a period when Shiva completed a successful IPO, acquired and integrated three companies and managed strong revenue and profit growth.

Colin Kincaid comes to TAZZ from Cisco Systems, where he spent the last five of his fifteen-year career driving the development and innovation of the Cisco IP subscriber and service provisioning and management systems, with a focus on broadband routing and mobile wireless platforms. At Cisco, Kincaid managed a distributed engineering team focused on exposing advanced broadband service capabilities on the Cisco 10000 and 6400 product lines through the newly developed Service Selection Gateway and Subscriber Edge Service Manager products. Kincaid was also instrumental in leading the successful integration of the acquired VPN 5000 product and engineering team. Prior to Cisco, he was with Maker Communications as director of engineering, responsible for the development of the Maker common card services platform. Before Maker, Kincaid held management positions with Ascom, Nexion and Xedia Corporation.

#### **About TAZZ Networks**

TAZZ Networks, Inc. is an innovative provider of service and subscriber-enablement solutions for network service providers. TAZZ enables service providers to consistently deliver new services in a highly controlled,

user-friendly and secure environment — all while leveraging the existing network infrastructure and reducing operational expense. For more information on TAZZ Networks, please visit [www.tazznetworks.com](http://www.tazznetworks.com).