



**TAZZ NETWORKS RAISES \$10.5 MILLION IN SECOND ROUND OF FUNDING**  
***Funding to drive the marketing and sales efforts for the Subscriber Control Platform***

**PROVIDENCE, RI** – October 27, 2003 — TAZZ™ Networks, Inc., an innovative provider of subscriber and service enablement solutions, today announced that it has closed a \$10.5 million investment round from leading venture capital firms. The Series B investment was led by BlueStream Ventures, and included full participation of the Series A investors, Lazard Technology Partners, Pilot House Ventures Group, Zero Stage Capital, Point Judith Capital and the Slater Center for Interactive Technologies. In addition, TAZZ is adding Tom Erickson, general partner of BlueStream Ventures, to its board of directors.

The capital will be used for the continued development, marketing and sales of TAZZ products and solutions. TAZZ has generated significant customer and partner momentum since its market launch in April 2003, and recent events around the IP services market have helped to validate and advance the TAZZ solution.

“We believe that TAZZ has successfully positioned itself ahead of a tremendous market opportunity,” stated Tom Erickson. “The telecom industry is poised to leverage the trend towards converged communication services on an IP network, and TAZZ provides a fundamental component necessary to fuel this new era.”

The market potential for these new premium IP services is significant. According to a recent report published by market research firm TeleChoice Inc., carriers could increase service revenues by nearly \$1 billion in the first two years.

“The team at TAZZ has done an excellent job at executing against its business plan,” said Woody Benson, principal of Lazard Technology Partners. “We continue to be excited about the market opportunity that TAZZ has identified, the solution TAZZ has created to address the market and the team that TAZZ has built to execute its plan.”

The TAZZ Subscriber Control Platform creates a carrier-grade service control architecture from existing service assets that enables service providers to effectively manage and control end-to-end subscriber sessions. It is this dynamic, policy-based, service control plane that establishes the foundation for the rapid design, delivery and management of next generation IP services.

“TAZZ has been at the forefront of a major shift in the way service providers create, deliver and manage high-touch IP services,” stated Dan Lowe, president and CEO of TAZZ Networks. “We believe that the time is now for service providers to implement a dynamic policy-based service control architecture that unleashes the latent capabilities that exist in their IP networks and provides the platform for them to enter the premium IP services market.”

In a separate announcement today, TAZZ announced the appointment of Ted Dolan as CFO and Colin Kincaid as vice president of engineering. (*See release, TAZZ NETWORKS STRENGTHENS MANAGEMENT TEAM, October 27, 2003.*)

**About TAZZ Networks**

TAZZ Networks, Inc. is an innovative provider of service and subscriber enablement solutions for network service providers. TAZZ enables service providers to consistently deliver new services in a highly controlled, user-friendly, and secure environment — all while leveraging the existing network infrastructure and

reducing operational expense. For more information on TAZZ Networks, please visit [www.tazznetworks.com](http://www.tazznetworks.com).